



Every second of every day thousands of devices are wirelessly transmitting new signals. To meet the demand, cities everywhere are ramping up bandwidth-intensive 5G infrastructure. Additionally, entire industries are now driven by their wireless connections to customers, each of whom expects instant results from the touch of their personal device. Enterprises must equip their infrastructure to meet this current challenge. They must also be prepared for the appliances and applications yet to be invented, surely to consume even more bandwidth.

Multi-terabytes of data require an underlying network foundation up to the task. Zayo’s 5G and Wireless Infrastructure solutions were developed by a team of network engineers who will work with you to meet your company’s specific wireless requirements: connecting towers, densifying networks with small cells, deploying private, dedicated wireless connections to your premises and enabling your edge data centers. Zayo is your Wireless Infrastructure partner.

|   |  |   |                                       |   |
|---|--|---|---------------------------------------|---|
| <b>13M miles</b> of fiber provide <b>diversity and protection</b> | <b>Turnkey service</b> for fiber, small cell and macro tower installations | <b>160+</b> wireless infrastructure markets | <b>160</b> wireless carrier customers | All <b>4 of the nation’s largest 5G carriers</b> use Zayo |
|---|--|---|---------------------------------------|---|

## PRODUCT BENEFITS

### Zayo Knows Infrastructure

- 10+ years’ experience building fiber, tower and small cells supporting wireless designs.
- Jurisdictional approval track record - licensed in 49 states for fiber construction.
- Experts on permitting for fast and efficient delivery.
- Continuous investment in network hardening and densification to protect and secure customer wireless networks.

### Turnkey Solution Provider

- Zayo will work with you to design your wireless network - not just fronthaul and backhaul.
- We understand and work with local regulatory bodies for pole selection and small cell deployments.

- Zayo has rights to rooftops at retail stores, ILAs and office buildings to streamline your wireless design and hasten your installation.
- Considerable flexibility for both network design and underlying contract requirements.

### Edge Networking

- Get closer to your users with Zayo’s deep and expansive metro fiber infrastructure.
- Securely locate your data aggregation points far from market center for shorter backhaul from wireless appliances.
- Express routes connecting key sites within a market allow for low latency data transfer.



## UNIQUELY POSITIONED TO PROVIDE 5G

| Wireless Solution Element             | Zayo | Other Carriers | Tower Companies |
|---------------------------------------|------|----------------|-----------------|
| Mobile Infrastructure Experience      | ●    | ◐              | ●               |
| Dark Fiber as a Business              | ●    | ◐              | ◐               |
| 5G-ready Fiber Assets                 | ●    | ◐              | ●               |
| High Fiber Counts                     | ●    | ◐              | ●               |
| Geographic Breadth                    | ●    | ◐              | ◐               |
| Fiber, Waves and IP Services          | ●    | ◐              | ◐               |
| Public Cloud On-Ramps                 | ●    | ◐              | ◐               |
| Colocation and Data Center Neutrality | ●    | ◐              | ◐               |
| Tower Neutrality                      | ●    | ◐              | ○               |
| Strategic Real Estate Partnerships    | ●    | ◐              | ◐               |

## ZAYO AT A GLANCE

**40K**

ON-NET BUILDINGS

**~1,300**

ON-NET DATA CENTERS ACROSS NORTH AMERICA AND EUROPE

**400**

MARKETS SERVED