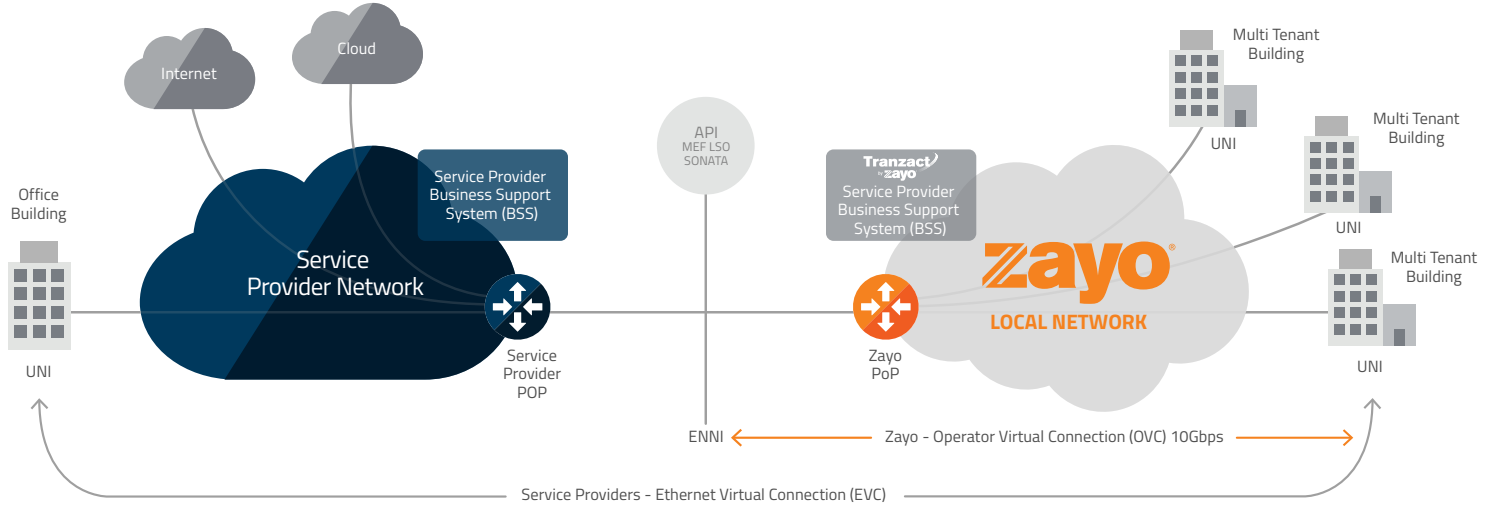


ZAYO IS GOING LOCAL WITH NEW REGIONAL DISTRIBUTION

Wholesale Overview

Zayo continues to innovate, creating new ways for you to win business. We have announced a new regional model focused on strategic local connectivity, efficient design, and quick installs. In rearchitecting our network around regional serving areas, we improve processes, equip local buildings with CWDM gear, and create a new network-to-network (NNI) access approach – helping you extend your reach directly into your customers’ sites.



BENEFITS

Getting Rid of the Old

Networks have become knotted chaos with limited opportunity for scalable connectivity:

- Buildings are individually connected with fiber tails across a metro area using a LAN
- Multiple splices are required to connect a service adding expense, complexity, and stranded fibers
- Too many hands touch the fiber causing receiver sensitivity issues – especially between data centers

Bringing in the New

Zayo’s new regional carrier Ethernet solution brings our core to your edge:

- A service-multiplexed express route across the access network
- Pre-provisioned CWDM appliances allowing customers and carriers to plug directly into the core network
- Service-ready Ethernet Virtual Circuits (EVCs) at the customer site
- Ethernet-over-MPLS transport across the metro core
- Last-mile dedicated capacity from our core network to your customer site, installed quickly

YOUR IDEAL NETWORKING PARTNER

Meet Your Customers at the Edge

Edge computing means data aggregation is located far from central business districts, and edge computing requires edge networking.

- Zayo’s deep and expansive metro fiber footprint extends your reach directly into your customer sites.
- Your customers enjoy shorter backhaul to wireless appliances.
- Our express routes provide low latency data transfer between key metro sites.

Grow with Metro & Long Haul Dark Fiber

Dark Fiber is a foundational service for Zayo, and we know you need scale at levels only dark fiber can support.

- Large fiber counts offer multiple protection paths and allow you to aggregate your offering.
- You control the pace of growth – manage your customers, your equipment, and how you light the service.
- Expand across North America – Zayo’s Dark Fiber connects you to every major market.

Wholesale APIs Get it Done!

We support APIs across five Zayo business functions.

- Use your in-house systems for service discovery, ordering, provisioning, ticketing, and inventory, with configuration coming soon.
- Zayo has API development into the major neutral API brokers for industry-wide pricing.

ZAYO IS GOING LOCAL WITH NEW REGIONAL DISTRIBUTION

Wholesale Overview

Validate	Order	Provision	Inventory	Support	Configure*
Instant Knowledge! Understand network availability and service pricing.	Automate the ordering process.	Instant, touch-free, software-driven provisioning.	Display all Zayo services in one place – your management system.	How close are you to needing more bandwidth? Monitor your usage.	Pay for what you need. Modify your network consumption in real time.

*future road map item

THE FIRST MARKETS OF OUR REGIONAL MODEL

Zayo's new regional distribution model starts with the following markets, with many more to come!

Dallas / Ft. Worth

- Route miles of fiber: ~3,200
- On-net buildings: ~2,000
- On-net neutral data centers: >50
- Near-net buildings: >30,600

Denver

- Route miles of fiber: ~1,650
- On-net buildings: ~1,900
- On-net neutral data centers: >25
- Near-net buildings: >25,300

Phoenix

- Route miles of fiber: ~2,200
- On-net buildings: ~900
- On-net neutral data centers: >30
- Near-net buildings: >13,200

Indianapolis

- Route miles of fiber: ~2,000
- On-net buildings: ~1,200
- On-net neutral data centers: >10
- Near-net buildings: >9,200

Fort Wayne

- Route miles of fiber: ~880
- On-net buildings: ~430
- On-net neutral data centers: >5
- Near-net buildings: >3,000

Seattle / Tacoma

- Route miles of fiber: ~1,700
- On-net buildings: ~1,400
- On-net neutral data centers: >20
- Near-net buildings: >17,300

Toronto

- Route kilometers of fiber: ~2,150
- On-net buildings: ~1,300
- On-net neutral data centers: >30
- Near-net buildings: >15,000

ZAYO NETWORKING PORTFOLIO



FIBER SOLUTIONS



INTERNET



ETHERNET



WAVELENGTHS



CLOUDLINK



SD-WAN



DDoS PROTECTION



MANAGED CYBER SECURITY



SHIELDED INTERNET