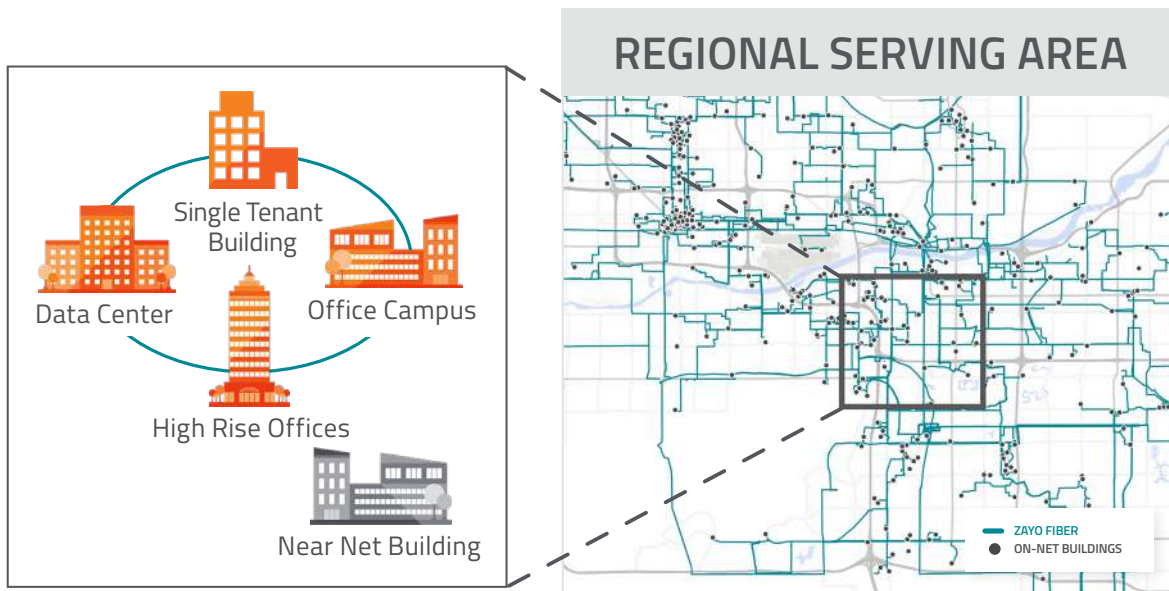# ZAYO IS GOING LOCAL WITH NEW REGIONAL OFFER

Zayo continues to innovate creating new ways for you to win business. We have announced a focused regional model – a new approach with local teams and a superior network. We have rearchitected our network around Regional Serving Areas to improve processes, and created a new product offering that includes Internet access, security from cyber attacks, and cloud connectivity – all delivered from a single port, all for one competitive price.

Single Tenant Building

Data Center

Office Campus

High Rise Offices

Near Net Building

REGIONAL SERVING AREA

ZAYO FIBER
ON-NET BUILDINGS

ZAYO'S NEW LOCAL MODEL

A Metro Network Design that Performs
Zayo's network is already trusted by the world's biggest brands. We are now putting it to work for your customers, with:

- Dedicated capacity all the way from our core network to your customer location.
- Superior reliability for your customers throughout Zayo's core network.
- Real-time monitoring and troubleshooting to your customer premises.
- Secure, dedicated, and uncongested bandwidth with symmetrical capacity.

Local & Responsive Support Team
- A dedicated regional support team to provide you and your customers enhanced support.

- Our business development teams turn our world-class network into a workhorse for your customers.
- Local sales engineering will design an easily scalable solution for your customers.
- Local project management ensures fast delivery of service.

The Channel to Get it Done
- Tranzact, our online customer portal, supports our customers around the clock.
- Our APIs enable your systems to query Tranzact directly for quoting, ordering, inventory management and much more.

THE FIRST MARKETS OF OUR REGIONAL MODEL

Zayo continues to invest and expand our metro network infrastructure, starting with the following markets with more to come. Our investments include increasing connections to buildings and data centers, and enabling more high capacity connectivity to public and private sector customers.

Dallas / Ft. Worth
- Route Miles of Fiber: ~6,000
- On-Net buildings: ~2,000
- On-Net neutral Data Centers: >50
- Near-Net Buildings: >30,600

Denver
- Route Miles of Fiber: ~1,650
- On-Net buildings: ~1,900
- On-Net neutral Data Centers: >25
- Near-Net Buildings: >25,300

Phoenix
- Route Miles of Fiber: ~2,200
- On-Net buildings: ~900
- On-Net neutral Data Centers: >30
- Near-Net Buildings: >13,200

Indianapolis
- Route Miles of Fiber: ~2,000
- On-Net buildings: ~1,200
- On-Net neutral Data Centers: >10
- Near-Net Buildings: >9,200

Fort Wayne
- Route Miles of Fiber: ~880
- On-Net buildings: ~430
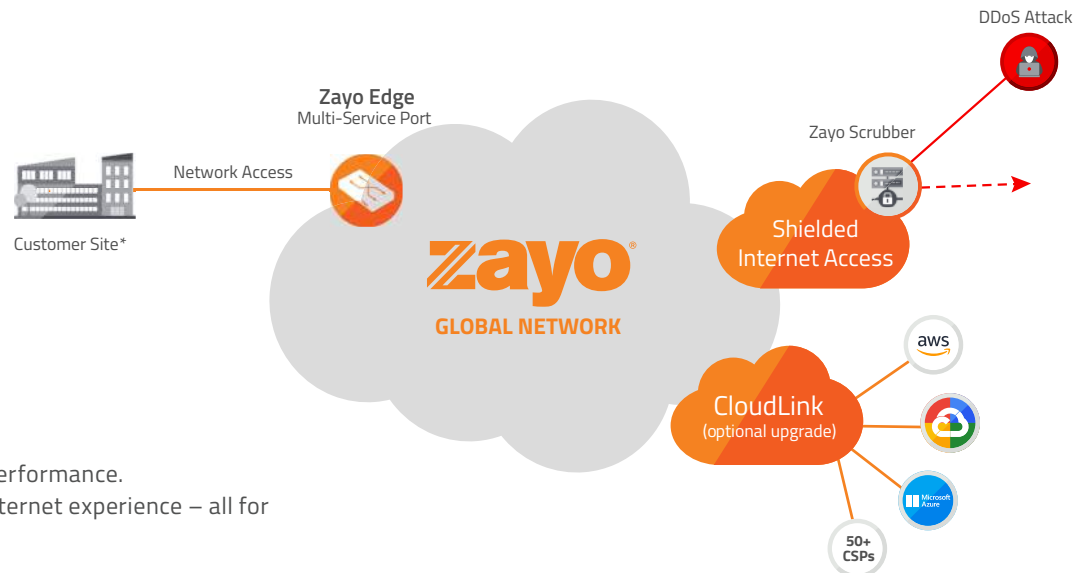- On-Net neutral Data Centers: >5
- Near-Net Buildings: >3,000

Seattle / Tacoma
- Route Miles of Fiber: ~1,700
- On-Net buildings: ~1,400
- On-Net neutral Data Centers: >20
- Near-Net Buildings: >17,300

Toronto
- Route Kilometers of Fiber: ~2,150
- On-Net buildings: ~1,300
- On-Net neutral Data Centers: >30
- Near-Net Buildings: >2,000

Getting started with Zayo is easy. We can streamline your customers' networks and help their businesses grow with our **Shielded Internet Access Offer: Dedicated Internet Access + DDoS Protection + Optional Cloud Connectivity.**

- **Internet Access:** a dedicated connection from Zayo
- **Attack Protection:** protection against the inevitable Distributed Denial of Service (DDoS) attack
- **CloudLink Upgrade:** a direct connection to your Cloud Service Provider – virtually eliminate download charges

Improved reliability, security, and performance. Your customer's path to the best Internet experience – all for one competitive monthly price.

*At the customer site, they can run all three services on a single port, or choose to run them on individual ports for greater protection from outages.

NETWORKING PORTFOLIO

DARK FIBER   **WAVELENGTHS**   **ETHERNET**   **INTERNET ACCESS**   **CLOUDLINK**   **SD-WAN**   **DDoS PROTECTION**   **MANAGED CYBER SECURITY**