



OUR FIBER FUELS GLOBAL INNOVATION

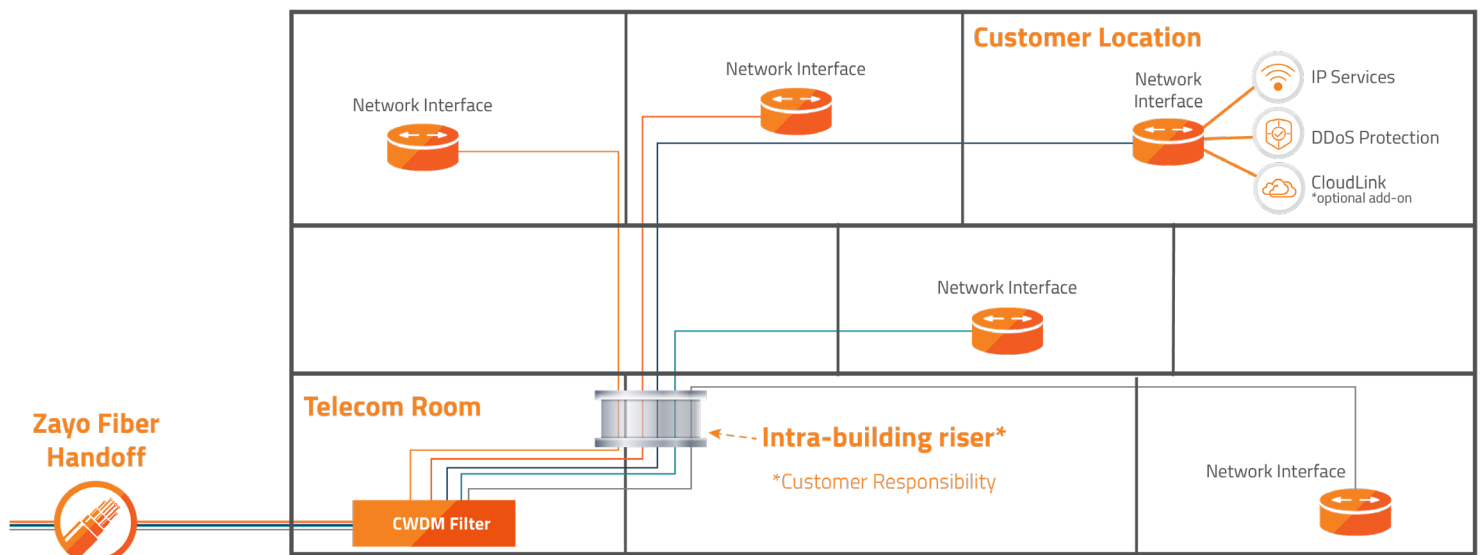
# ZAYO IS GOING LOCAL WITH NEW REGIONAL ARCHITECTURE

Property Manager Overview

Keeping your buildings modernized is key to attracting and retaining tenants. From energy efficiency to the latest materials, without an innovative eye to the future, buildings can age quickly. This is especially true when it comes to your networking infrastructure. Sure, you may already have a telecom provider on site. But you need more.

When your building is equipped with Zayo fiber, your tenants will enjoy direct access to a world-class Tier-1 Internet connection, protection from cyber attacks, and private cloud connectivity, all over a single port. We have announced a focused regional model – a new local approach that creates an instant improvement to your properties.

## YOUR BUILDING



## BENEFITS

### Enhanced Building Network

- Zayo offers fiber density, diversity, and better performance for your tenants
- Zayo can build fiber to each suite – without the coax and copper of legacy providers
- Our network is strategically built for speed, quality, scalability, reach, and control
- We'll provide dedicated Internet capacity from each suite back to the Zayo global network
- Zayo's turnkey mobile infrastructure lays the foundation for your building's 5G future

### 5G Expertise

- With over 10 years' experience in fiber-enabled wireless networking, we can move you to 5G

- We are fiber construction licensed in 49 states with a strong jurisdictional approval track record
- We've gained permitting for over 130,000 miles of new fiber – we'll get your fiber in quickly

### Work With A Networking Partner

- We're trusted by the world's biggest brands in entertainment, healthcare, biotech, fintech, computing, transportation, education, and more
- We are more than just a vendor – we're entrepreneurs who create flexible, agile, and innovative solutions
- Your tenants will enjoy end-to-end infrastructure, cloud, and security solutions to help them manage, move, process, and store massive volumes of data
- With our building alliance plan, we pay you when your referred tenants choose Zayo





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## YOUR BUILDING'S IDEAL COMMUNICATIONS PROVIDER

Wireless Solution Element	Zayo	Other Carriers	Tower Companies
Mobile Infrastructure Experience	●	◐	●
Dark Fiber as a Business	●	◐	◐
5G-ready Fiber Assets	●	◐	●
High Fiber Counts	●	◐	●
Geographic Breadth	●	◐	◐
Fiber, Waves and IP Services	●	◐	◐
Public Cloud On-Ramps	●	◐	◐
Colocation and Data Center Neutrality	●	◐	◐
Tower Neutrality	●	◐	○
Strategic Real Estate Partnerships	●	◐	◐

## SERVICES TO BUILD YOUR FUTURE



FIBER SOLUTIONS



WAVELENGTHS



ETHERNET



INTERNET



CLOUDLINK



SD-WAN



DDoS PROTECTION



MANAGED CYBER SECURITY



SHIELDED INTERNET

## ZAYO AT A GLANCE

~13M

FIBER MILES

1,300

ON-NET DATA CENTERS

~40K

ON-NET BUILDINGS

370+

GLOBAL CLOUD ON-RAMPS

~\$2.3B

ANNUAL REVENUE

