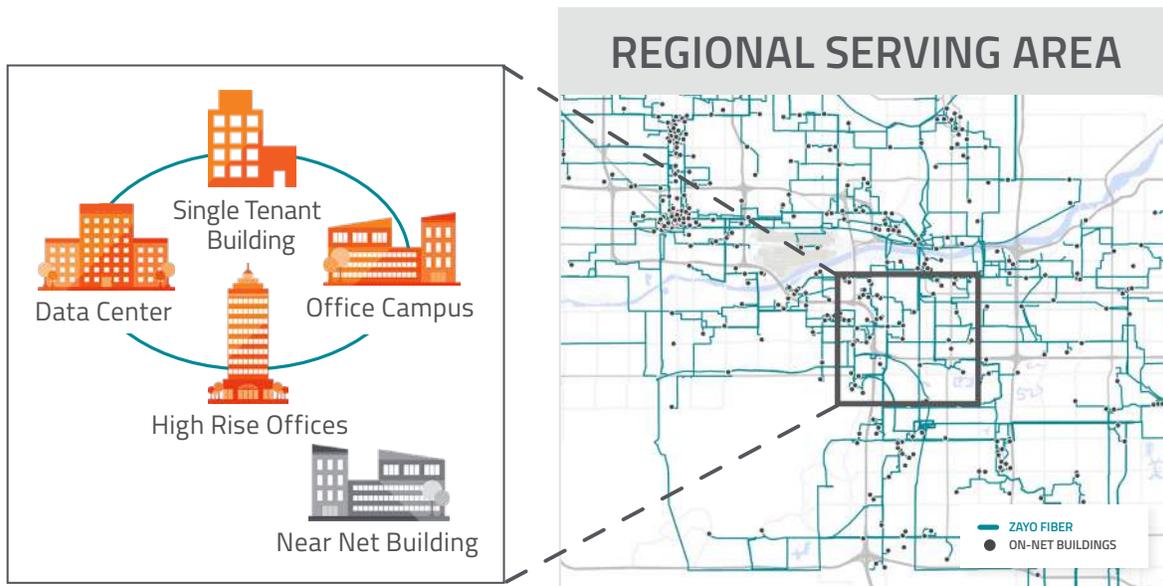**zayo**®
OUR FIBER FUELS GLOBAL INNOVATION

ZAYO IS GOING LOCAL WITH ZAYO ENTERPRISE SALES

Zayo continues to innovate, creating new ways for you to win business. We have announced a focused regional model - a new local approach that will simplify sales. We have rearchitected our network around Regional Serving Areas to improve processes, and created a new product offering that includes Internet access, security from cyberattacks, and cloud connectivity – all delivered from a single port, all for one competitive price.

REGIONAL SERVING AREA

Single Tenant Building
Data Center
Office Campus
High Rise Offices
Near Net Building

ZAYO FIBER
ON-NET BUILDINGS

ZAYO'S NEW LOCAL MODEL

A Metro Network Design that Performs
Zayo's network is already trusted by the world's biggest brands. We are now putting it to work for your customers, with:

- Dedicated capacity all the way from our core network to your customer location.
- Superior reliability for your customers throughout Zayo's core network.
- Real-time monitoring and troubleshooting to your customer premises.
- Secure, dedicated, and uncongested bandwidth with symmetrical capacity.

Local, Responsive Support
- Zayo's regional sales teams provide you and your customers enhanced support.

- Our business development teams turn our world-class network into a workhorse for your customers.
- Local sales engineering will design an easily scalable solution for your customers.
- A dedicated channel support team that supports your customers' more complex designs.
- Local project management ensures fast delivery of service.

The Channel Tools to Get it Done
- Tranzact, our online customer portal, supports channel sales around the clock.
- Our APIs enable your systems to query Tranzact directly for quoting, ordering, inventory management and much more.

THE FIRST MARKETS OF OUR REGIONAL MODEL

Zayo continues to invest and expand our metro network infrastructure, starting with six markets with more to come. Our investments include increasing connections to buildings and data centers and enabling more high-capacity connectivity to public and private sector customers.

Dallas / Ft. Worth
- Route Miles of Fiber: ~3,200
- On-Net buildings: ~2,000
- On-Net neutral Data Centers: >50
- Near-Net Buildings: >30,600

Phoenix
- Route Miles of Fiber: ~2,200
- On-Net buildings: ~900
- On-Net neutral Data Centers: >30
- Near-Net Buildings: >13,200

Seattle / Tacoma
- Route Miles of Fiber: ~1,700
- On-Net buildings: ~1,400
- On-Net neutral Data Centers: >20
- Near-Net Buildings: >17,300

Denver
- Route Miles of Fiber: ~1,650
- On-Net buildings: ~1,900
- On-Net neutral Data Centers: >25
- Near-Net Buildings: >25,300

Indianapolis & Fort Wayne
- Route Miles of Fiber: ~2,900
- On-Net buildings: ~1,650
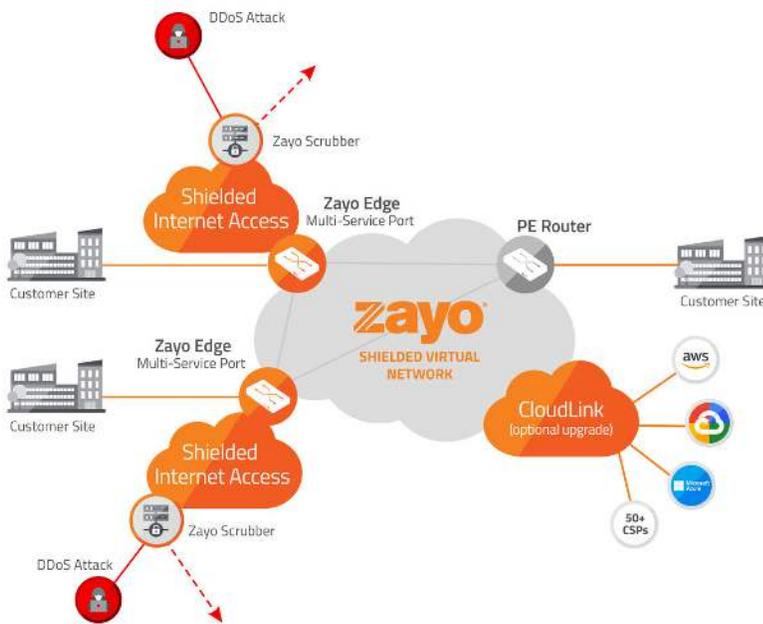- On-Net neutral Data Centers: >5
- Near-Net Buildings: >12,200

Toronto
- Route Kilometers of Fiber: ~2,150
- On-Net buildings: ~1,300
- On-Net neutral Data Centers: >30
- Near-Net Buildings: >2,000

Getting started with Zayo is easy. We can streamline your network and help your business grow with our new regional product bundles:

Shielded Internet Access (SIA): Single site Dedicated Internet Access + DDoS Protection + Optional Cloud Connectivity delivered over a single multi-service port.

Shielded Virtual Network (SVN): SIA, plus the ability to connect multiple sites with an IP VPN network.

- **Multi-Site Connectivity (SVN only):** Communicate and share data among locations with your own private IP VPN.

- **Internet Access:** Access the Internet with low latency and dedicated bandwidth, from as many locations as you choose.

- **Attack Protection:** Protect against cyberattacks with Zayo's DDoS Protection, our advanced detection and mitigation technology.

- **CloudLink Upgrade:** Add CloudLink, our private, direct connection to your Cloud Service Provider (CSP), that virtually eliminates egress fees.

Improved reliability, security, and performance. Your customer's path to the best Internet experience – all for one competitive monthly price.

NETWORKING PORTFOLIO

DARK FIBER   WAVELENGTHS   ETHERNET   INTERNET ACCESS   CLOUDLINK   ENHANCED SD-WAN   DDoS PROTECTION   MANAGED CYBER SECURITY