

Preferred Carrier Program Summary	
Updated Disconnect Process	✓
Standardized Building List	✓
Simple Rate Card Pricing*	✓
Near-Net Building Pricing*	✓
Month-to-Month Renewals	✓
Flexible Portability**	✓
Early Termination Liability**	✓

*Ethernet and Internet products only **On-net services only

Zayo is excited to announce the launch of our new Preferred Carrier Program.

This program rewards our Carrier customers for their current business and promotes an even deeper partnership with Zayo. The program provides improved quoting, pricing, operational, and contractual terms, as well as overall flexibility – simplifying Carrier partners’ business with Zayo.

PRODUCT CATALOG



ETHERNET & WAN

E-Line / E-LAN / Layer 3 VPN



INTERNET

DIA / IP Transit



WAVELENGTHS

Point-to-Point / Diverse



FIBER

Long Haul / Metro / Ring



SOLUTIONS

Cloud / DDoS Protection / Firewall / Encryption

PROGRAM BENEFITS

The Preferred Carrier Program offers competitive on-net and near-net pricing, and operational and contractual improvements for our Carrier customers. Contact your Zayo account manager to opt-in, and start streamlining your business with Zayo.

Contractual Benefits

- New month-to-month renewal terms replace previous 12-month auto-renewal
- New flexible portability language across all Zayo services
- Pre-approved early termination approach for on-net services

Pricing Benefits

- On-net building list simplifies pricing and presents aggressive rates
- Simple, flat, near-net pricing in 29 markets, covering 69K buildings in the U.S. and Canada
- Competitive building pricing rationalized to include Zayo on-net and off-net sites

- All program quoting available through API functionality and in Tranzact, Zayo’s online customer portal

Operational Benefits

- Save time with standard pricing and a vetted building list
- Flexible portability between services improves financial planning and operational efficiencies
- Our near-net building strategy accelerates new fiber builds for faster installation
- Standardized building intelligence tools help you prospect and plan
- Updated and simplified disconnect process aligned to market

ZAYO AT A GLANCE

13M	18,200	1,300	400	370
FIBER MILES	PROGRAM BUILDINGS	ON-NET DATA CENTERS	MARKETS SERVED GLOBALLY	GLOBAL CLOUD ON-RAMPS

Contact your account manager for more information, and zayoapi@zayo.com for direct API support.