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## Stats Snapshot

### Zayo Network Statistics

Over 20k	Fiber Route Miles
2,136	On-Net Buildings
1,167	On-Net Cell Sites
109	LSOs
664	Interconnects*
854	Additional Buildings
61,000	Sq.Ft. of Colocation Space

\*Carrier, Non-LSO LEC Interconnects, CATV, Wireless, Neutral Colocation, Carrier Hotel and other Data Center Interconnection locations.

## Your Network. Our Mission.

*Zayo will provide agility where it counts while maintaining a strong and growing network that is designed to connect to your locations. While working*

## Zayo Acquires FiberNet Telecom Group

Zayo Group has successfully completed its acquisition of FiberNet Telecom Group, Inc. a leading provider of colocation and complex interconnection services.

Resulting from the close, Zayo is now the exclusive manager and operator of the 60 Hudson St. Meet-Me-Room in New York City, one of the world's largest interconnect exchanges. Zayo also acquired colocation and interconnection assets at 165 Halsey in New Jersey, 111 8th Ave. in New York City, and in key locations in Chicago, Miami and Los Angeles. Zayo furthermore gained FiberNet's revenue resulting from U.S. connectivity services it provided to and from carriers from Europe, Asia and South America.

As a component of the integration, Zayo divided FiberNet's business into Zayo Bandwidth and into a newly created organization, Zayo Colocation Services, also known as zColo. Zayo Bandwidth offers colocation and interconnection services as an agent for zColo; And, Zayo Colocation Services provides product and operational support to Zayo Bandwidth.

"FiberNet had a deep presence in the most important telecommunications buildings in the U.S., particularly the greater New York / New Jersey metro region," said John Scarano, President of Zayo Bandwidth. "Zayo extends this on-net reach to hundreds of other important telecom buildings across the Northeast and Midwest regions of the United States. Legacy FiberNet and current Zayo customers all benefit from this combination."

## Welcome Zayo Colocation Services!

Zayo Group recently announced the creation of Zayo Colocation Services, an independent business unit focused on colocation and interconnection services.



"Zayo Group's focus is providing bandwidth infrastructure for carriers,

**with us you should expect:**

- **Service Quoting** extreme responsiveness from your account team with a designated vertical marketing support staff, who understand the needs of large consumers of fiber based bandwidth.
- **Proactive Solutions** continued proposals for strategic builds, interconnects and solution building packages.
- **Service Maintenance** a robust network providing reliable bandwidth services you need.
- **Service Installation** accurate timelines; regular and prompt updates as needed for project implementation and circuit turn-up status.
- **We will provide agility where it counts** build into locations others aren't able to and offer creative solutions and alliances where others can't or won't.

## Zayo Group CEO Featured in CompTEL Fall '09 M&A Panel

Zayo Group's President and CEO Dan Caruso recently participated in the CompTEL Fall '09 panel, *Mergers and Acquisitions: How they Impact Supply and Demand in Telecom*. CompTEL selected Caruso as a participant in this panel because of Zayo Group's activity in the ongoing consolidation of telecom's bandwidth infrastructure sector.

Internet providers, media companies and bandwidth-intensive enterprises," explained Dan Caruso, Co-Founder, President & CEO of Zayo Group. "The colocation and interconnects acquired from FiberNet play an essential role in the networks of many of Zayo's strategic customers."

This new business unit also provides extensive fiber and copper interconnects in and between these facilities, and maintains additional facilities in Chicago, Miami and Los Angeles. ZColo expects to expand its offerings to new buildings and markets.

"The creation of Zayo Colocation Services allows for single-minded focus on providing customer friendly, price-competitive, and carrier-neutral services in and between major colocation facilities," said Caruso. "In addition, zColo will provide transparency into the financial performance of our colocation operations for our investors."



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## Fore!

Resulting from the FiberNet acquisition, Zayo Bandwidth hosted FiberNet customers at Fiddler's Elbow Country Club in Bedminster Township, New Jersey for a day of golf.

One hundred and twenty attendees enjoyed the 70 degree weather as well as spending quality time with Zayo Bandwidth management attendees such as John Scarano, President and Brad Cheadle, SVP of Sales Marketing. Golfers also tried their luck at four "hole-in-one" holes to win prizes such as a BMW, a Sharp LCD flat-screen TV, a set of Callaway Big Bertha irons, and two roundtrip domestic tickets.



Dan Caruso,  
Chairman & CEO of Zayo Group

For insight into Caruso's forecast on telecom consolidation, please read Xchange magazine's recent wrap-up of the panel located at:

[xchangemag article](#)

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Figure 1

### Figure

Congratulations to the winning foursome of Mike Dietze, Datagram, Steven Galletta, Datagram, Josh Brownstein and Ed Mooney, Optimum Lightpath who each took home the top prize of a golf bag with irons.

### Figure

John Scarano, President of Zayo Bandwidth tees off with Richard Famulare of Reach and Nicolas De Vanssay of Colt.

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Figure 2

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